

Curriculum Vitae of Martin Woods

Vice President

mwoods@dnd-cs.com

AREAS OF EXCELLENCE

Business Development
Property Damage
Appraisals
Estimating
Water and fire mitigation
Building Valuation

QUALIFICATIONS

BA Fordham University
Fire and Water Certified
Restorex
Contributor NIR News Letter
& Restoration and
Remediation Magazine
Director NIR

OVERVIEW:

Owner of a large east coast multi-office restoration company for 20 years. Focused on management, business development, property damage estimating, project management and fire and water mitigation.

PROFESSIONAL EXPERIENCE:

Wakelee Associates 2011 - 2015

Director of Business Development. Opened accounts across the country. Property Damage Consultant. Appraisals and expert testimony

MJW Associates 2009 -2011

Worked with struggling restoration companies across the country to improve profitability, production, internal procedures and business development.

National Institute of Restoration 1993 - 2006

Director on Executive Board. Speaker at National Conventions. Contributor to monthly newsletter. Advisor to the President

Woods Restoration Services 1989 to 2009

Started commercial and residential restoration business and grew it 12 offices in the eastern United States. Focused on Business Development, Estimating and project management. Sold company to an Equity group.



DND Construction Services